

Hold (Buy) EUR 17.70 (EUR 19.10) Price EUR 16.45 Upside 7.6 %	Value Indicators: EUR DCF: 17.70 FCF-Value Potential 23e: 16.70 Peer group 23e: 18.40	Warburg ESG Risk Score: 3.0 ESG Score (MSCI based): 3.0 Balance Sheet Score: 5.0 Market Liquidity Score: 1.0	Description: PLM and EIM specialist; worldwide biggest Dassault partner
	Market Snapshot: EUR m Market cap: 137.6 No. of shares (m): 8.4 EV: 144.5 Freefloat MC: 97.7 Ø Trad. Vol. (30d): 50.50 th	Shareholders: Freefloat 71.00 % Primepulse 29.00 %	Key Figures (WRe): 2022e Beta: 1.2 Price / Book: 4.1 x Equity Ratio: 38 %

First-time consolidation of ISR drives growth

Cenit has published its H1 report and confirmed its guidance for the FY.

Revenues in **Q2** rose by +8.7% yoy to EUR 38.5m. Organically, Cenit's sales grew by 3% in Q2.

ISR Information Products has been consolidated since June and added approximately EUR 2m to sales in the EIM segment.

EBIT was flat at EUR 1.5m, but should pick up in the coming quarters with the consolidation of the higher-margin ISR business and a stronger sales performance towards year-end.

Management aims to acquire another smaller company this year, which should support Cenit's expansion into another regional market. Sales of the target company are expected to be below EUR 5m.

In addition to inorganic growth, Cenit is driving cross-selling, as the company has not done any cross-selling with its existing 6,000 customers in the past. Especially demand for document management logistics remains high, as staff availability is the bottleneck for future growth in the EIM segment. Moreover, Cenit is expanding its client reach, e.g. in the public sector, which aims to digitalise its processes.

Our lower fair value of EUR 17.70 reflects the adjustments made to our coverage universe to reflect the central banks' changing interest rate policies, i.e. the risk-free interest rate was raised to 2.75% (from 2%) with an unchanged equity risk premium of 5.5%. As a result of the adjustments and a price potential of below 10% due to the recent share performance, the new rating is Hold. Acquisitions, which are not part of our valuation model, are likely to be value-accretive. The balance sheet provides further leeway for leverage, as an equity ratio of 25-30% would still be comfortable.

CENIT - Q2 2022

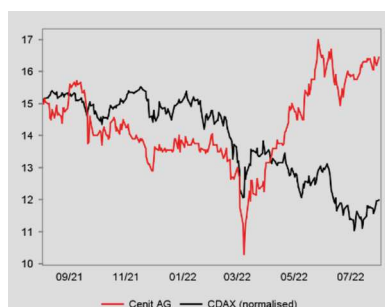
in EUR m	Q2/22	Q2/21	yoy	6M/22	6M/21	yoy
Sales	38.5	35.4	8.7%	73.9	69.6	6.1%
EBIT	1.5	1.5	3.3%	1.1	0.9	19.6%
<i>margin</i>	<i>3.9%</i>	<i>4.1%</i>		<i>15%</i>	<i>13%</i>	
EPS in EUR	0.14	0.11	27.3%	0.07	0.05	40.0%
PLM	32.9	32.2	2.4%	65.1	62.9	3.5%
EIM	5.6	3.3	71.4%	8.8	6.8	30.1%

Changes in Estimates:

FY End: 31.12. in EUR m	2022e (old)	+ / -	2023e (old)	+ / -	2024e (old)	+ / -
Sales	176.3	-4.1 %	184.6	0.7 %	192.8	0.7 %
EBIT	9.4	-7.0 %	12.3	0.3 %	14.5	-0.3 %
EPS	0.68	-5.9 %	0.92	0.0 %	1.09	0.0 %

Comment on Changes:

- Cenit's intention to retrospectively consolidate ISR for the full year did not materialise, as the examination of the merger by the cartel office took longer than expected. As a result, sales of approximately EUR 10m are not consolidated for the first five months.
- However, a better performance than expected in the defence sector and additional cross-selling business partly offset the reduction in sales.



Rel. Performance vs CDAX:

1 month:	-1.4 %
6 months:	36.0 %
Year to date:	39.1 %
Trailing 12 months:	30.2 %

Company events:

03.11.22 Q3

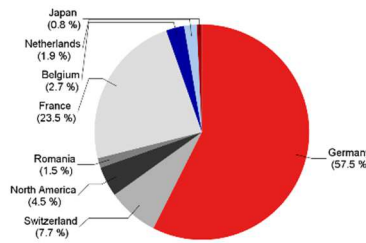
FY End: 31.12. in EUR m	CAGR (21-24e)	2018	2019	2020	2021	2022e	2023e	2024e
Sales	9.9 %	170.0	171.7	142.1	146.1	169.0	185.9	194.1
Change Sales yoy		12.1 %	1.0 %	-17.2 %	2.8 %	15.7 %	10.0 %	4.4 %
Gross profit margin		50.4 %	49.8 %	50.6 %	53.0 %	54.4 %	56.0 %	56.3 %
EBITDA	26.4 %	11.9	15.2	9.6	11.3	16.7	21.0	22.8
Margin		7.0 %	8.9 %	6.8 %	7.7 %	9.9 %	11.3 %	11.7 %
EBIT	32.4 %	9.0	9.2	3.6	6.2	8.7	12.3	14.5
Margin		5.3 %	5.4 %	2.6 %	4.3 %	5.2 %	6.6 %	7.5 %
Net income	29.0 %	5.9	6.9	2.3	4.3	5.4	7.7	9.1
EPS	28.8 %	0.71	0.82	0.28	0.51	0.64	0.92	1.09
EPS adj.	28.8 %	0.71	0.82	0.28	0.51	0.64	0.92	1.09
DPS	-4.7 %	0.60	0.00	0.47	0.75	0.60	0.65	0.65
Dividend Yield		3.3 %	n.a.	4.2 %	5.3 %	3.6 %	4.0 %	4.0 %
FCFPS		0.95	0.70	0.95	0.51	1.60	0.81	1.42
FCF / Market cap		5.2 %	5.1 %	8.4 %	3.6 %	9.7 %	4.9 %	8.6 %
EV / Sales		0.9 x	0.6 x	0.6 x	0.7 x	0.9 x	0.8 x	0.7 x
EV / EBITDA		12.1 x	7.0 x	8.4 x	9.2 x	8.6 x	6.8 x	6.0 x
EV / EBIT		16.1 x	11.6 x	22.1 x	16.6 x	16.5 x	11.6 x	9.4 x
P / E		25.7 x	16.5 x	40.4 x	27.8 x	25.7 x	17.9 x	15.1 x
P / E adj.		25.7 x	16.5 x	40.4 x	27.8 x	25.7 x	17.9 x	15.1 x
FCF Potential Yield		6.0 %	12.1 %	5.9 %	5.2 %	7.4 %	9.3 %	10.6 %
Net Debt		-17.9	-17.0	-24.5	-25.0	-3.1	-4.9	-11.4
ROCE (NOPAT)		32.0 %	31.9 %	11.5 %	22.6 %	20.8 %	21.0 %	24.8 %
Guidance:		2022: sales approx. EUR 170m; EBIT approx. EUR 9m.						

Sales development
in EUR m



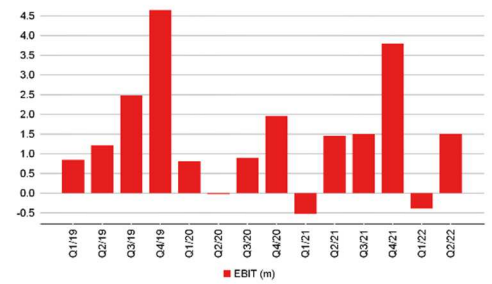
Source: Warburg Research

Sales by regions
2021; in %



Source: Warburg Research

EBIT development
in EUR m



Source: Warburg Research

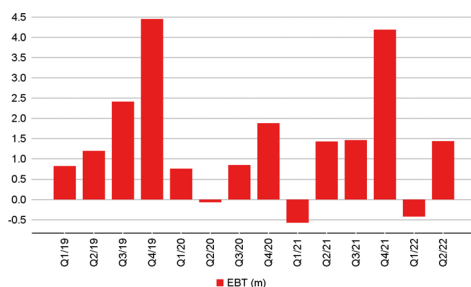
Company Background

- Cenit has evolved from an independent value-added software reseller to a system integrator providing complementary IT services and proprietary software.
- The business activities are divided into two segments: Product Lifecycle Management (PLM) and Enterprise Information Management (EIM).
- In the PLM segment, Cenit operates in the three business fields Dassault reselling and system integration, SAP-Dassault integration solutions and the proprietary software solution FastSuite.
- In the Enterprise Information Management (EIM) segment, Cenit implements document management and analytics software from IBM in addition to its add-on solutions.
- Cenit's fifth business field Digital Business Services provides application managed services, improving operational performance.

Competitive Quality

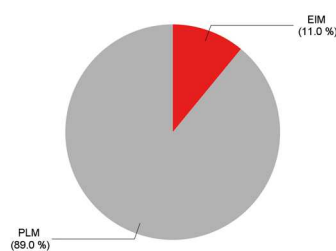
- Cenit is Dassault's biggest partner worldwide.
- Dassault's dominant market position in the PLM software market is reflected in its market share north of 30%, which lays the foundation for Cenit's competitive quality.
- Proprietary add-on software refines off-the-shelf products and provides bridges to industry standard software such as SAP S/4 HANA.
- The high level of industry expertise in verticals such as aerospace, discrete manufacturing and automotive underlines Cenit's reputation built up over 30 years.
- Cenit's M&A strategy is supported by the strong buy-and-build experience of CEO Peter Schneck and the extensive network of active anchor investor Primepulse.

EBT development
in EUR m



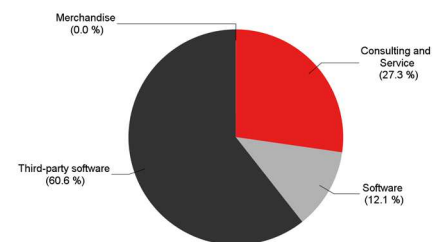
Source: Warburg Research

Sales by segments
2021; in %



Source: Warburg Research

Revenue types
2021



Source: Warburg Research

DCF model

Figures in EUR m	Detailed forecast period			Transitional period										Term. Value
	2022e	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	
Sales	169.0	185.9	194.1	201.8	209.3	216.6	223.8	230.7	237.1	243.3	249.2	254.6	259.7	
Sales change	15.7 %	10.0 %	4.4 %	4.0 %	3.7 %	3.5 %	3.3 %	3.1 %	2.8 %	2.6 %	2.4 %	2.2 %	2.0 %	2.0 %
EBIT	8.7	12.3	14.5	15.1	15.7	16.2	16.8	17.3	17.8	18.2	18.7	19.1	19.5	
EBIT-margin	5.2 %	6.6 %	7.5 %	7.5 %	7.5 %	7.5 %	7.5 %	7.5 %	7.5 %	7.5 %	7.5 %	7.5 %	7.5 %	
Tax rate (EBT)	30.0 %	30.0 %	30.0 %	31.0 %	31.0 %	31.0 %	31.0 %	31.0 %	31.0 %	31.0 %	31.0 %	31.0 %	31.0 %	
NOPAT	6.1	8.6	10.1	10.4	10.8	11.2	11.6	11.9	12.3	12.6	12.9	13.2	13.4	
Depreciation	8.0	8.7	8.3	5.0	5.2	5.4	5.6	5.8	5.9	6.1	6.2	6.4	6.5	
in % of Sales	4.7 %	4.7 %	4.3 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %	
Changes in provisions	0.0	0.0	0.0	0.4	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.0	0.0	
Change in Liquidity from														
- Working Capital	-3.8	4.8	0.9	-1.7	0.7	0.6	0.6	0.6	0.6	0.5	0.5	0.5	0.4	
- Capex	0.9	2.1	2.0	5.0	5.2	5.4	5.6	5.8	5.9	6.1	6.2	6.4	6.5	
Capex in % of Sales	0.5 %	1.1 %	1.0 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %	
- Other	3.4	3.4	3.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Free Cash Flow (WACC Model)	13.7	7.0	12.1	12.6	10.2	10.6	11.0	11.4	11.8	12.1	12.4	12.7	13.0	13
PV of FCF	13.7	6.4	10.2	9.7	7.2	6.8	6.5	6.1	5.8	5.5	5.2	4.8	4.5	64
share of PVs	19.33 %			39.70 %										40.97 %

Model parameter

Derivation of WACC:		Derivation of Beta:	
Debt ratio	2.00 %	Financial Strength	1.20
Cost of debt (after tax)	2.1 %	Liquidity (share)	1.20
Market return	8.25 %	Cyclicality	1.20
Risk free rate	2.75 %	Transparency	1.10
		Others	1.30
WACC	9.20 %	Beta	1.20

Valuation (m)

Present values 2034e	92		
Terminal Value	64		
Financial liabilities	23		
Pension liabilities	1		
Hybrid capital	0		
Minority interest	10		
Market val. of investments	0		
Liquidity	26	No. of shares (m)	8.4
Equity Value	148	Value per share (EUR)	17.74

Sensitivity Value per Share (EUR)

Beta	WACC	Terminal Growth							Beta	WACC	Delta EBIT-margin						
		1.25 %	1.50 %	1.75 %	2.00 %	2.25 %	2.50 %	2.75 %			-1.5 pp	-1.0 pp	-0.5 pp	+0.0 pp	+0.5 pp	+1.0 pp	+1.5 pp
1.39	10.2 %	15.13	15.29	15.45	15.63	15.82	16.02	16.24	1.39	10.2 %	12.35	13.45	14.54	15.63	16.73	17.82	18.91
1.29	9.7 %	16.02	16.21	16.41	16.62	16.85	17.09	17.35	1.29	9.7 %	13.14	14.30	15.46	16.62	17.78	18.94	20.10
1.25	9.5 %	16.50	16.71	16.93	17.16	17.41	17.68	17.97	1.25	9.5 %	13.57	14.77	15.96	17.16	18.36	19.56	20.76
1.20	9.2 %	17.02	17.25	17.49	17.74	18.02	18.32	18.64	1.20	9.2 %	14.03	15.27	16.51	17.74	18.98	20.22	21.46
1.15	9.0 %	17.57	17.82	18.08	18.37	18.67	19.00	19.35	1.15	9.0 %	14.52	15.81	17.09	18.37	19.65	20.93	22.21
1.11	8.7 %	18.16	18.43	18.72	19.04	19.37	19.74	20.13	1.11	8.7 %	15.06	16.38	17.71	19.04	20.36	21.69	23.02
1.01	8.2 %	19.47	19.80	20.15	20.54	20.96	21.41	21.91	1.01	8.2 %	16.25	17.68	19.11	20.54	21.97	23.40	24.83

- We expect Cenit to return to its historical margin levels.
- The higher depreciation expense from leased objects in the detailed forecast period is adjusted for in Other.

Free Cash Flow Value Potential

Warburg Research's valuation tool "FCF Value Potential" reflects the ability of the company to generate sustainable free cash flows. It is based on the "FCF potential" - a FCF "ex growth" figure - which assumes unchanged working capital and pure maintenance capex. A value indication is derived via the perpetuity of a given year's "FCF potential" with consideration of the weighted costs of capital. The fluctuating value indications over time add a timing element to the DCF model (our preferred valuation tool).

in EUR m	2018	2019	2020	2021	2022e	2023e	2024e	
Net Income before minorities	6.1	7.0	2.3	4.4	5.8	8.3	9.8	
+ Depreciation + Amortisation	2.9	6.0	6.0	5.0	8.0	8.7	8.3	
- Net Interest Income	-0.1	-0.3	-0.2	0.3	-0.5	-0.5	-0.5	
- Maintenance Capex	0.5	0.4	0.4	0.2	0.4	0.9	0.8	
+ Other	0.0	0.0	-3.4	-3.5	-3.3	-3.3	-3.3	
= Free Cash Flow Potential	8.6	12.9	4.7	5.4	10.6	13.3	14.5	
FCF Potential Yield (on market EV)	6.0 %	12.1 %	5.9 %	5.2 %	7.4 %	9.3 %	10.6 %	
WACC	9.20 %	9.20 %	9.20 %	9.20 %	9.20 %	9.20 %	9.20 %	
= Enterprise Value (EV)	145.1	106.3	80.3	103.7	144.5	142.8	136.3	
= Fair Enterprise Value	93.8	139.7	51.2	59.0	115.4	144.5	157.3	
- Net Debt (Cash)	-26.4	-26.4	-26.4	-26.4	-4.5	-6.3	-12.7	
- Pension Liabilities	1.4	1.4	1.4	1.4	1.4	1.4	1.4	
- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Market value of minorities	10.0	10.0	10.0	10.0	10.0	10.0	10.0	
+ Market value of investments	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
= Fair Market Capitalisation	108.8	154.6	66.2	74.0	108.5	139.4	158.7	
Number of shares, average	8.4	8.4	8.4	8.4	8.4	8.4	8.4	
= Fair value per share (EUR)	13.00	18.48	7.91	8.84	12.97	16.66	18.96	
premium (-) / discount (+) in %					-21.2 %	1.3 %	15.3 %	
Sensitivity Fair value per Share (EUR)								
	12.20 %	10.24	14.38	6.41	7.11	9.58	12.42	14.34
	11.21 %	11.00	15.50	6.82	7.58	10.51	13.58	15.61
	10.20 %	11.90	16.84	7.31	8.15	11.62	14.97	17.12
WACC	9.20 %	13.00	18.48	7.91	8.84	12.97	16.66	18.96
	8.21 %	14.37	20.51	8.66	9.70	14.65	18.77	21.25
	7.20 %	16.11	23.11	9.61	10.80	16.80	21.46	24.18
	6.20 %	18.42	26.55	10.87	12.25	19.64	25.02	28.05

- Business model with low capex requirements and high FCF...
- ...provides scope for acquisitions and a shareholder-friendly dividend policy.
- FCF-Value-CAGR 2018-2024e: 6%

Valuation	2018	2019	2020	2021	2022e	2023e	2024e
Price / Book	4.0 x	2.8 x	2.3 x	2.8 x	4.1 x	3.7 x	3.3 x
Book value per share ex intangibles	2.90	3.30	3.70	3.90	-0.21	0.57	1.46
EV / Sales	0.9 x	0.6 x	0.6 x	0.7 x	0.9 x	0.8 x	0.7 x
EV / EBITDA	12.1 x	7.0 x	8.4 x	9.2 x	8.6 x	6.8 x	6.0 x
EV / EBIT	16.1 x	11.6 x	22.1 x	16.6 x	16.5 x	11.6 x	9.4 x
EV / EBIT adj.*	16.1 x	11.6 x	22.1 x	16.6 x	16.5 x	11.6 x	9.4 x
P / FCF	19.1 x	19.5 x	11.9 x	27.6 x	10.3 x	20.2 x	11.6 x
P / E	25.7 x	16.5 x	40.4 x	27.8 x	25.7 x	17.9 x	15.1 x
P / E adj.*	25.7 x	16.5 x	40.4 x	27.8 x	25.7 x	17.9 x	15.1 x
Dividend Yield	3.3 %	n.a.	4.2 %	5.3 %	3.6 %	4.0 %	4.0 %
FCF Potential Yield (on market EV)	6.0 %	12.1 %	5.9 %	5.2 %	7.4 %	9.3 %	10.6 %

*Adjustments made for: -

Company Specific Items	2018	2019	2020	2021	2022e	2023e	2024e
Consulting and Service	49.8	49.5	38.5	39.8	42.6	44.1	45.4
Software	15.4	16.5	15.9	17.7	20.5	24.2	28.6
Third-party software	104.3	105.6	87.4	88.5	89.9	91.0	92.0
Merchandise	0.5	0.2	0.3	0.0	0.0	0.0	0.0

Consolidated profit & loss

In EUR m	2018	2019	2020	2021	2022e	2023e	2024e
Sales	170.0	171.7	142.1	146.1	169.0	185.9	194.1
Change Sales yoy	12.1 %	1.0 %	-17.2 %	2.8 %	15.7 %	10.0 %	4.4 %
Increase / decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Own work capitalised	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total Sales	170.0	171.7	142.1	146.1	169.0	185.9	194.1
Material expenses	84.2	86.3	70.3	68.6	77.1	81.8	84.8
Gross profit	85.8	85.5	71.9	77.5	91.9	104.1	109.3
<i>Gross profit margin</i>	<i>50.4 %</i>	<i>49.8 %</i>	<i>50.6 %</i>	<i>53.0 %</i>	<i>54.4 %</i>	<i>56.0 %</i>	<i>56.3 %</i>
Personnel expenses	58.6	60.3	54.8	59.7	65.4	72.0	75.0
Other operating income	1.9	1.3	1.2	2.3	1.5	1.6	1.6
Other operating expenses	17.1	11.3	8.6	8.8	11.3	12.6	13.1
Unfrequent items	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	11.9	15.2	9.6	11.3	16.7	21.0	22.8
<i>Margin</i>	<i>7.0 %</i>	<i>8.9 %</i>	<i>6.8 %</i>	<i>7.7 %</i>	<i>9.9 %</i>	<i>11.3 %</i>	<i>11.7 %</i>
Depreciation of fixed assets	1.1	4.3	4.4	4.1	4.5	4.5	4.5
EBITA	10.9	11.0	5.2	7.2	12.2	16.5	18.3
Amortisation of intangible assets	1.9	1.8	1.6	1.0	3.5	4.2	3.8
Goodwill amortisation	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBIT	9.0	9.2	3.6	6.2	8.7	12.3	14.5
<i>Margin</i>	<i>5.3 %</i>	<i>5.4 %</i>	<i>2.6 %</i>	<i>4.3 %</i>	<i>5.2 %</i>	<i>6.6 %</i>	<i>7.5 %</i>
EBIT adj.	9.0	9.2	3.6	6.2	8.7	12.3	14.5
Interest income	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Interest expenses	0.1	0.3	0.2	0.2	0.5	0.5	0.5
Other financial income (loss)	0.0	0.0	0.0	0.4	0.0	0.0	0.0
EBT	9.0	8.9	3.4	6.5	8.2	11.9	14.0
<i>Margin</i>	<i>5.3 %</i>	<i>5.2 %</i>	<i>2.4 %</i>	<i>4.5 %</i>	<i>4.9 %</i>	<i>6.4 %</i>	<i>7.2 %</i>
Total taxes	2.8	1.9	1.1	2.2	2.5	3.6	4.2
Net income from continuing operations	6.1	7.0	2.3	4.4	5.8	8.3	9.8
Income from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income before minorities	6.1	7.0	2.3	4.4	5.8	8.3	9.8
Minority interest	0.2	0.1	0.0	0.1	0.4	0.6	0.7
Net income	5.9	6.9	2.3	4.3	5.4	7.7	9.1
<i>Margin</i>	<i>3.5 %</i>	<i>4.0 %</i>	<i>1.6 %</i>	<i>2.9 %</i>	<i>3.2 %</i>	<i>4.2 %</i>	<i>4.7 %</i>
Number of shares, average	8.4	8.4	8.4	8.4	8.4	8.4	8.4
EPS	0.71	0.82	0.28	0.51	0.64	0.92	1.09
EPS adj.	0.71	0.82	0.28	0.51	0.64	0.92	1.09

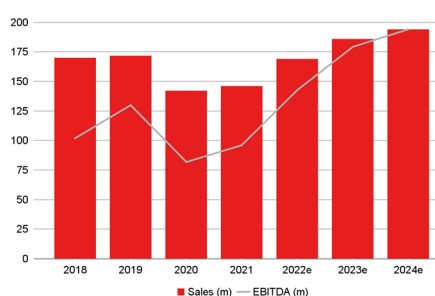
*Adjustments made for:

Guidance: 2022: sales approx. EUR 170m; EBIT approx. EUR 9m.

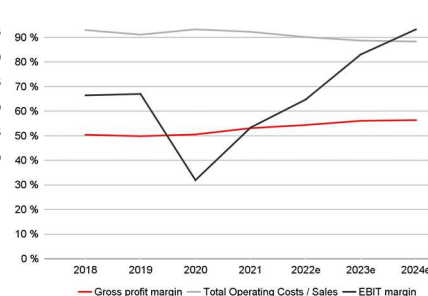
Financial Ratios

	2018	2019	2020	2021	2022e	2023e	2024e
Total Operating Costs / Sales	93.0 %	91.1 %	93.2 %	92.3 %	90.1 %	88.7 %	88.3 %
Operating Leverage	-2.5 x	1.8 x	3.5 x	25.8 x	2.6 x	4.1 x	3.9 x
EBITDA / Interest expenses	168.3 x	51.1 x	47.5 x	70.0 x	33.5 x	42.1 x	45.5 x
Tax rate (EBT)	31.6 %	21.8 %	33.2 %	33.2 %	30.0 %	30.0 %	30.0 %
Dividend Payout Ratio	81.9 %	0.0 %	171.6 %	144.1 %	86.9 %	65.6 %	55.6 %
Sales per Employee	226,502	232,986	199,900	213,242	189,693	205,381	211,616

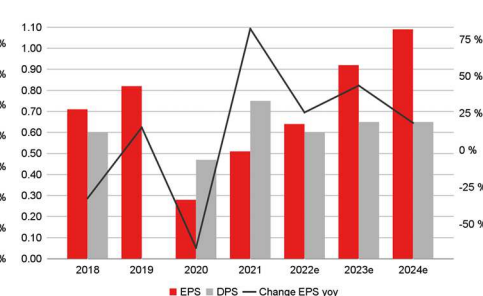
Sales, EBITDA
in EUR m



Operating Performance
in %



Performance per Share



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

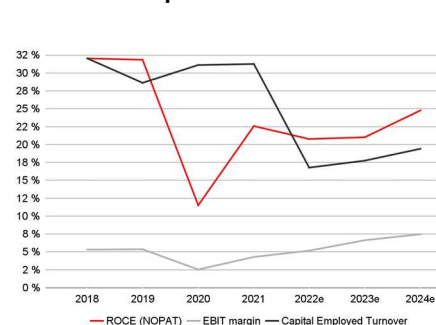
Consolidated balance sheet

In EUR m	2018	2019	2020	2021	2022e	2023e	2024e
Assets							
Goodwill and other intangible assets	13.5	12.2	11.1	10.3	35.2	32.0	29.1
thereof other intangible assets	1.6	1.3	0.9	0.6	0.2	0.4	0.5
thereof Goodwill	6.6	6.6	6.6	6.6	20.6	20.6	20.6
Property, plant and equipment	2.7	2.4	1.8	1.4	1.8	1.8	1.8
Financial assets	2.6	2.7	2.6	3.2	3.2	3.2	3.2
Other long-term assets	0.0	14.1	11.9	10.5	11.0	11.4	11.9
Fixed assets	18.7	31.4	27.3	25.4	51.2	48.4	46.0
Inventories	0.0	0.3	0.0	0.0	0.1	0.1	0.1
Accounts receivable	25.0	24.1	17.0	26.8	20.8	26.0	27.1
Liquid assets	18.0	18.5	26.1	26.4	27.5	29.3	35.7
Other short-term assets	17.3	15.1	13.0	14.2	14.2	14.2	14.2
Current assets	60.3	58.0	56.1	67.4	62.6	69.6	77.1
Total Assets	79.1	89.3	83.4	92.8	113.8	118.0	123.1
Liabilities and shareholders' equity							
Subscribed capital	8.4	8.4	8.4	8.4	8.4	8.4	8.4
Capital reserve	1.1	1.1	1.1	1.1	1.1	1.1	1.1
Retained earnings	14.1	14.2	14.2	14.5	13.6	16.3	20.0
Other equity components	14.3	16.2	18.4	19.0	10.4	11.1	11.9
Shareholders' equity	37.8	39.8	42.1	42.9	33.4	36.8	41.3
Minority interest	1.3	1.1	0.7	0.8	10.0	10.0	10.0
Total equity	39.1	40.9	42.7	43.6	43.4	46.8	51.3
Provisions	0.9	1.9	2.8	2.0	2.0	2.0	2.0
thereof provisions for pensions and similar obligations	0.1	1.5	1.6	1.4	1.4	1.4	1.4
Financial liabilities (total)	0.0	0.0	0.0	0.0	23.0	23.0	23.0
Short-term financial liabilities	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accounts payable	7.9	6.0	3.3	6.0	3.9	4.3	4.5
Other liabilities	31.1	40.5	34.7	41.2	41.5	41.9	42.3
Liabilities	40.0	48.4	40.7	49.2	70.4	71.2	71.8
Total liabilities and shareholders' equity	79.1	89.3	83.4	92.8	113.8	118.0	123.1

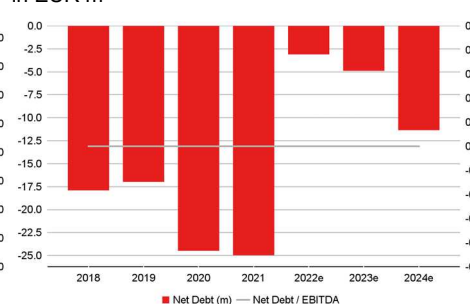
Financial Ratios

	2018	2019	2020	2021	2022e	2023e	2024e
Efficiency of Capital Employment							
Operating Assets Turnover	9.9 x	9.0 x	10.9 x	7.7 x	10.8 x	9.1 x	9.1 x
Capital Employed Turnover	8.0 x	7.2 x	7.8 x	7.8 x	4.2 x	4.4 x	4.9 x
ROA	31.8 %	21.9 %	8.5 %	16.7 %	10.5 %	16.0 %	19.8 %
Return on Capital							
ROCE (NOPAT)	32.0 %	31.9 %	11.5 %	22.6 %	20.8 %	21.0 %	24.8 %
ROE	15.4 %	17.7 %	5.7 %	10.0 %	14.1 %	22.0 %	23.4 %
Adj. ROE	15.4 %	17.7 %	5.7 %	10.0 %	14.1 %	22.0 %	23.4 %
Balance sheet quality							
Net Debt	-17.9	-17.0	-24.5	-25.0	-3.1	-4.9	-11.4
Net Financial Debt	-18.0	-18.5	-26.1	-26.4	-4.5	-6.3	-12.7
Net Gearing	-45.8 %	-41.5 %	-57.3 %	-57.2 %	-7.2 %	-10.5 %	-22.1 %
Net Fin. Debt / EBITDA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Book Value / Share	4.5	4.8	5.0	5.1	4.0	4.4	4.9
Book value per share ex intangibles	2.9	3.3	3.7	3.9	-0.2	0.6	1.5

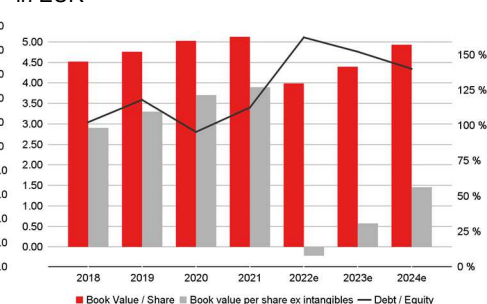
ROCE Development



Net debt in EUR m



Book Value per Share in EUR



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

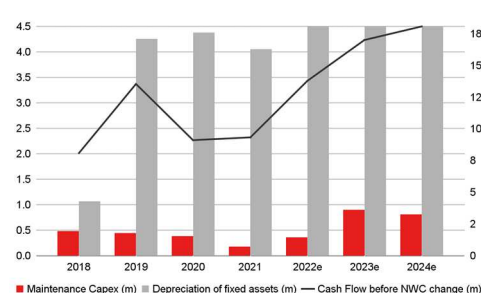
Consolidated cash flow statement

In EUR m	2018	2019	2020	2021	2022e	2023e	2024e
Net income	6.1	7.0	2.3	4.4	5.8	8.3	9.8
Depreciation of fixed assets	1.1	4.3	4.4	4.1	4.5	4.5	4.5
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	1.9	1.8	1.6	1.0	3.5	4.2	3.8
Increase/decrease in long-term provisions	0.0	0.7	0.0	0.3	0.0	0.0	0.0
Other non-cash income and expenses	-1.0	-0.2	0.9	-0.4	0.0	0.0	0.0
Cash Flow before NWC change	8.1	13.5	9.1	9.3	13.8	17.0	18.1
Increase / decrease in inventory	0.1	-0.2	0.2	0.0	-0.1	0.0	0.0
Increase / decrease in accounts receivable	4.5	3.0	9.0	-11.4	6.0	-5.2	-1.1
Increase / decrease in accounts payable	-3.1	-4.6	-6.0	10.3	-2.1	0.4	0.2
Increase / decrease in other working capital positions	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Increase / decrease in working capital (total)	1.5	-1.9	3.2	-1.1	3.8	-4.8	-0.9
Net cash provided by operating activities [1]	9.6	11.7	12.3	8.2	17.6	12.2	17.2
Investments in intangible assets	-0.5	-0.5	-0.4	-0.2	-0.4	-1.0	-0.9
Investments in property, plant and equipment	-1.1	-2.0	-0.4	-0.4	-0.5	-1.1	-1.1
Payments for acquisitions	-0.2	-0.1	-0.1	0.0	-29.0	0.0	0.0
Financial investments	2.0	0.1	0.0	0.3	0.0	0.0	0.0
Income from asset disposals	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net cash provided by investing activities [2]	-3.8	-2.8	-0.9	-0.9	-29.9	-2.1	-2.0
Change in financial liabilities	0.0	0.0	0.0	0.0	23.0	0.0	0.0
Dividends paid	-8.4	-5.0	0.0	-3.9	-6.3	-5.0	-5.4
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	-0.1	-3.6	-3.7	-3.3	-3.3	-3.3	-3.3
Net cash provided by financing activities [3]	-8.5	-8.6	-3.7	-7.2	13.4	-8.3	-8.7
Change in liquid funds [1]+[2]+[3]	-2.7	0.3	7.7	0.1	1.1	1.8	6.5
Effects of exchange-rate changes on cash	0.2	0.1	-0.1	0.2	0.0	0.0	0.0
Cash and cash equivalent at end of period	18.0	18.5	26.1	26.4	27.5	29.3	35.7

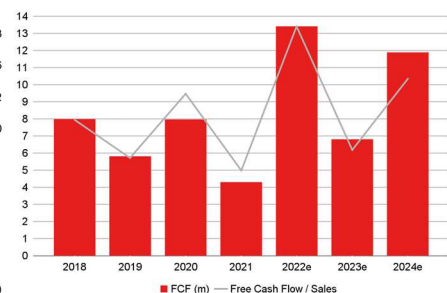
Financial Ratios

	2018	2019	2020	2021	2022e	2023e	2024e
Cash Flow							
FCF	8.0	5.8	8.0	4.3	13.4	6.8	11.9
Free Cash Flow / Sales	4.7 %	3.4 %	5.6 %	2.9 %	7.9 %	3.7 %	6.1 %
Free Cash Flow Potential	8.6	12.9	4.7	5.4	10.6	13.3	14.5
Free Cash Flow / Net Profit	134.3 %	84.6 %	343.7 %	101.2 %	250.0 %	88.1 %	130.3 %
Interest Received / Avg. Cash	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Interest Paid / Avg. Debt	n.a.	n.a.	n.a.	16100.0 %	4.3 %	2.2 %	2.2 %
Management of Funds							
Investment ratio	1.0 %	1.5 %	0.6 %	0.4 %	0.5 %	1.1 %	1.0 %
Maint. Capex / Sales	0.3 %	0.3 %	0.3 %	0.1 %	0.2 %	0.5 %	0.4 %
Capex / Dep	55.7 %	41.5 %	13.4 %	12.8 %	11.3 %	24.1 %	24.1 %
Avg. Working Capital / Sales	9.5 %	9.1 %	9.8 %	9.9 %	9.3 %	8.7 %	9.8 %
Trade Debtors / Trade Creditors	315.4 %	404.5 %	520.8 %	444.2 %	533.3 %	604.7 %	602.2 %
Inventory Turnover	2807.9 x	334.3 x	5855.7 x	4573.0 x	885.9 x	940.0 x	974.7 x
Receivables collection period (days)	54	51	44	67	45	51	51
Payables payment period (days)	34	25	17	32	18	19	19
Cash conversion cycle (Days)	9	19	14	18	12	18	18

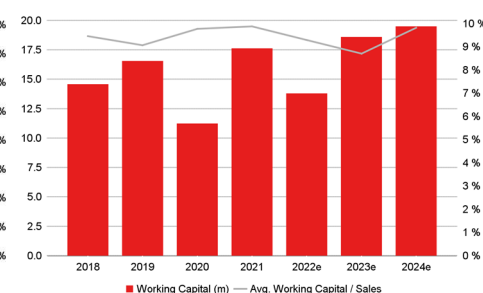
CAPEX and Cash Flow
in EUR m



Free Cash Flow Generation



Working Capital



Source: Warburg Research

Source: Warburg Research

Source: Warburg Research

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Company	Disclosure	Link to the historical price targets and rating changes (last 12 months)
CENIT	5	http://www.mmwarburg.com/disclaimer/disclaimer_en/DE0005407100.htm

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Investment recommendation: expected direction of the share price development of the financial instrument up to the given price target in the opinion of the analyst who covers this financial instrument.

-B-	Buy:	The price of the analysed financial instrument is expected to rise over the next 12 months.
-H-	Hold:	The price of the analysed financial instrument is expected to remain mostly flat over the next 12 months.
-S-	Sell:	The price of the analysed financial instrument is expected to fall over the next 12 months.
“-“	Rating suspended:	The available information currently does not permit an evaluation of the company.

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING

Rating	Number of stocks	% of Universe
Buy	165	77
Hold	41	19
Sell	6	3
Rating suspended	3	1
Total	215	100

WARBURG RESEARCH GMBH – ANALYSED RESEARCH UNIVERSE BY RATING ...

... taking into account only those companies which were provided with major investment services in the last twelve months.

Rating	Number of stocks	% of Universe
Buy	50	85
Hold	6	10
Sell	1	2
Rating suspended	2	3
Total	59	100

PRICE AND RATING HISTORY CENIT AS OF 02.08.2022


Markings in the chart show rating changes by Warburg Research GmbH in the last 12 months. Every marking details the date and closing price on the day of the rating change.

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